



## *CO Monitoring*

# The full story

### *Why...*

Because most CO poisonings happen at night when people are asleep, it's essential for CO detectors to be monitored. Establish this importance in the minds of your customers to create a valuable opportunity that protects lives and increases revenue. After all, CO detection is not only an incremental sale – monitoring and periodic maintenance is also a source of recurring revenue.

### *Where...*

A recent surge in legislation passed at both the state and local levels across the country emphasizes the importance of CO alarms in all residences that use fossil fuels for heating. In fact, The Centers for Disease Control and Prevention estimates that almost 500 deaths a year and over 15,000 people seeking medical attention are a result of carbon monoxide poisoning. Most, if not all of these poisonings could be prevented if monitored carbon monoxide alarms were in use.

### *When...*

Take advantage of this critical time when laws requiring CO alarms are being introduced around the country. This new legislation stresses the importance of CO alarms with consumers. Run your sales programs in parallel with state and local awareness campaigns, and use this momentum to upgrade new and existing residential systems with CO monitoring hardware and services.

### *How...*

Stress the importance of monitored CO detectors among your sales team and their customers. This focus helps save lives. It also increases sales, boosts monitoring revenue, and enhances customer retention. It's a win-win.



*maintainable*

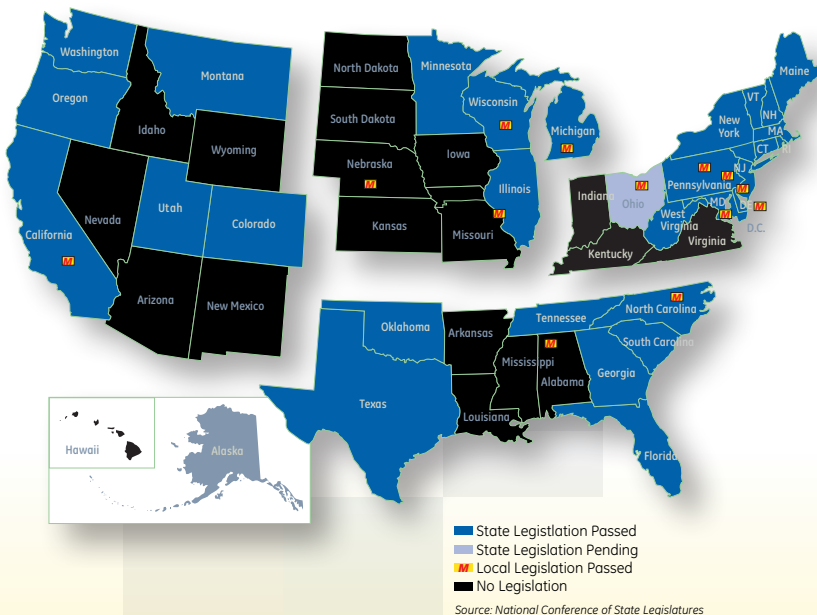


UL 864 applications

# Commercial and multi-unit residential systems

More than half of the U.S. population lives in states requiring the installation of CO detectors in commercial occupancies such as hotels, rooming houses, dormitories, day care facilities, schools, hospitals, assisted living facilities, and nursing homes. It may not be the law in your jurisdiction yet, but CO detection should be a part of every new installation and retrofit. It's a responsibility no life safety contractor should ignore.

## Carbon Monoxide Detection Laws



### Effective

Heat detectors include three thermistors for symmetrical thermal response.

### Reliable

Photoelectric detectors feature advanced indirect sensing technology for greater optical stability.

### Serviceable

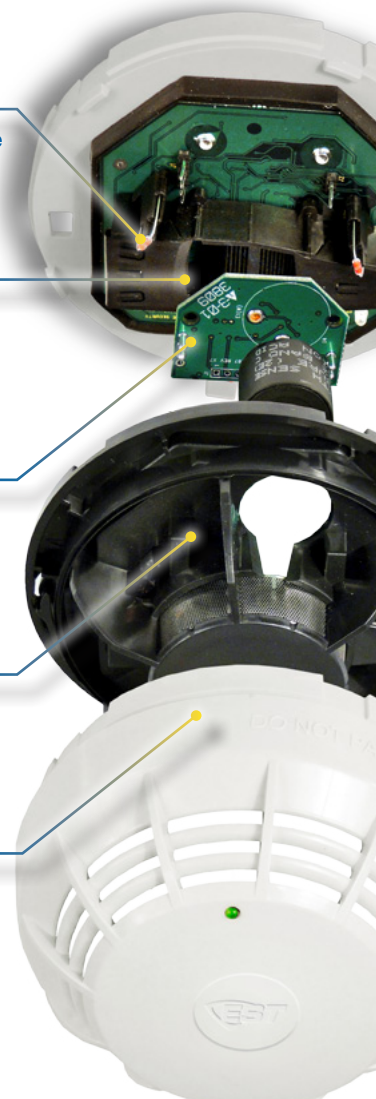
Carbon monoxide sensor includes its own daughter board for code-compliant end-of-life replacement.

### Modular

Replaceable smoke chamber, plus an optional carbon monoxide sensor.

### Compact

Low profile dual sensor design — with independent fire or CO life safety events — is unobtrusive and eliminates the need for two separate detectors.



With diagnostic routines so accurate that a ground fault can be pinpointed down to the location of a single module address; with environmental compensation and self-testing so reliable that routine sensitivity calibration is not required for NFPA compliance; with automatic day/night sensitivity adjustment, field-replaceable smoke chambers, and modular CO sensors — Signature Series is a hands-down favorite among installers and facility managers everywhere.

code-compliant